

TeachMeTeamwork.com

Alliance-Ability Checklist

Check this
box if YES



Reputation and Skills

| | |
|---|--|
| Do you have a well-earned reputation for succeeding? | |
| Do you have a reputation for being trustworthy in business dealings? | |
| Do you have a sense of what a win-win relationship looks and feels like? | |
| Are you visible within your professions, industries, niches, and specialties? | |

Communication

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|--|--|
| Do you communicate effectively with others – verbally, in writing, through e-mail? | |
| Have you mastered the art of listening between the lines for important information and solid opportunities? Can you hear what is not said as well as what is said? | |
| Can you say “Yesss!”? And can you say “No, thanks!”? | |
| Do you reply to phone calls, faxes, and e-mails within 24 hours? | |

Readiness Level

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|---|--|
| Are you ready to take your business / career to the next level? | |
| Are you ready to think outside the box? | |
| Do you want to make more money? | |
| Are you flexible and open to new ideas? | |

Standards

| | |
|---|--|
| Are you surrounded by a team of superstars? | |
| Do your materials (web and print media) have a world-class image? | |
| When something goes wrong, do you fix it quickly? | |
| Do you learn from your mistakes? | |
| Do you keep your word? | |

Additional Insights

| | |
|---|--|
| Will you be fun to work with? | |
| Do you believe in the power of alliances? | |
| Do you have the tenacity to pursue an alliance you believe in? | |
| Do you have the patience to see the alliance commitment through to the end? | |

Scoring: One point for each “YES”

- 18 – 21 We are alliance-able! Let’s talk as soon as possible!
- 12 – 17 We may need to postpone our alliance
- 0 – 11 We are most likely not alliance-able